



Preliminary Market Engagement

Reference	MH/CORP/LCC/26/605
Title	The Collection, Transportation and Recycling of Gypsum Containing Waste
Return date	5:00pm on 04 August 2026

Preliminary Market Engagement (including Questionnaire)

Lancashire County Council (the Authority) is the Waste Disposal Authority for the administrative county of Lancashire. The Authority operates and manages fifteen (15) Household Waste Recycling Centres (HWRCs), one (1) Community Recycling & Re-use Centre (CRRC), two (2) Transfer Stations (TS) and is also responsible for the management of wastes collected by Waste Collection Authorities from households in Lancashire.

Lancashire County Council is also the majority shareholder of Lancashire Renewables Ltd, which operates two (2) Waste Recovery Parks, one based at Farington and the other at Thornton.

By population, it is the fourth largest Local Authority in England and Wales and employs approximately 34,000 staff. It serves a population of 1.2 million, which is rich in cultural diversity, and covers an area of 3,070 sq. km.

Further information about Lancashire County Council can be found at:
<http://www.lancashire.gov.uk>

Gypsum waste is a byproduct of construction, demolition, and manufacturing, which can be recycled to reduce environmental impact and recover valuable material. Gypsum waste primarily comes from gypsum boards (drywall, plasterboard, wallboard, or gyprock), plaster, and gypsum blocks. The Authority is looking at procuring services for the collection, acceptance, weighing, and recycling of gypsum containing waste from HWRCs or similar sites across Lancashire.

The services are currently lotted as three regions within Lancashire (South, North and East).

Current Lot Structure

HWRCs in each Lot (including the Transfer Station) are listed in alphabetical order:

Lot 1 - South Lancashire	Lot 2 - North Lancashire	Lot 3 - East Lancashire
Burscough	Carnforth	Altham
Chorley	Fleetwood	Barnoldswick
Farington	Lancaster	Burnley
Preston	Lytham	Clitheroe
Preston Transfer Station		Haslingden
Skelmersdale		Longridge

The Authority is seeking expressions of interest from organisations in the waste management sector that may be interested in providing gypsum containing waste collection, transportation and recycling/treatment solutions. The Authority is



particularly interested to collate feedback from the market as to how the services may be delivered in future.

The tender procedure, the form of contract, and the project timetable

The tender procedure is anticipated to be an Open above-threshold services procurement, although a Competitive Flexible Procedure may be utilised. The evaluation weightings will likely be a mixture of quality / technical and price considerations. The Authority will draft suitable contract terms.

The tender will likely be advertised in October 2026. Ideally, the Authority will award the tender no later than December 2026. Services are anticipated to commence from April 2027. The Authority is currently considering any flexibility to this and will confirm the timelines in the tender procedure.

Questions & Topics – requiring your response:

Please share your responses to all or any of the questions in the **Questionnaire** at the end of this document.

Contact and return:

Please respond to the questionnaire no later than **5:00pm on 04 August 2026**.

Completed questionnaires must be returned electronically to the Authority's procurement team via email at: contractscorporate@lancashire.gov.uk

The Authority is not obligated to review any late responses to this market engagement.

Important Notes

This preliminary market engagement exercise does not constitute a formal tender or pre-qualification process. It is issued for the sole purpose of market engagement and information gathering to help shape the final procurement approach.

Participation in this preliminary market engagement exercise is not mandatory and will not affect eligibility to participate in the formal procurement process once launched.

Responses to the preliminary market engagement exercise will not be scored but will be reviewed by the Authority to understand market appetite, delivery capability, and preferences regarding contract terms and risk allocation.

Submission of a response to this preliminary market engagement exercise does not constitute a contractual offer and shall not be construed as creating any obligation on the part of the Authority to proceed with a formal procurement or to award any contract.

- Make changes to the scope or timing of the procurement process.

The Authority reserves the right to:



- Hold informal engagement discussions with respondents to this preliminary market engagement exercise to clarify responses where required.
- Proceed or not proceed with the procurement process at its absolute discretion.

All information shared in responses will be treated in confidence and used only for the purposes of refining the procurement strategy. All information issued by and provided to the Authority should and will be treated as confidential and used only for internal purposes relating to project planning and procurement preparation.

Questionnaires returned to Lancashire County Council will only be retained for the duration of the procurement process and any contracts awarded through that procurement.

Local Government Reorganisation

The Government has announced its ambition to dissolve Lancashire's existing councils and create new unitary councils to deliver all services through single authorities. More information is available on the Authority's website:

[Local government reorganisation - Lancashire County Council](#).

Questionnaire

Providers are invited to enter responses to **all or any** of the following questions about the collection, transportation and recycling of gypsum containing waste. If you require the Questionnaire in another format, please email contractscorporate@lancashire.gov.uk.

No.	Question	Response
1	Company name	
2	Contact details for queries about this engagement exercise. Please provide an email address and telephone number.	
3	Please indicate if you are happy for the Authority to contact you about the responses provided?	Yes/No [please select as appropriate]
4	Does your organisation provide: • Collection and transport only, • Recycling/treatment only, • Collection, transportation and recycling/treatment?	



No.	Question	Response
5	Briefly describe your organisation's involvement in, and experience of: (a) collecting and transporting gypsum containing waste, and/or (b) Recycling gypsum containing waste.	
6	If you are a gypsum containing waste recycler, please provide details of your provider facility recycling location(s). If you are an intermediary, such as operating a transfer station, please provide details of your transfer station location(s). If you are a haulier, please provide details of your fleet and ability to service all facilities within the network that accept gypsum containing waste.	

No.	Question	Response
7	What is the approximate maximum volume of gypsum containing waste tonnage that your facility(ies) have the capacity to accept for this contract?	
8	What are the minimum volumes of gypsum containing waste tonnage you would be looking to secure to make it worth your while to tender for the contract?	
9	For each HWRC within a Lot, the Authority currently pays a flat contract rate per tonne (t) of gypsum containing waste collected by the provider, plus a transport rate per collection from the HWRCs, subject to annual indexation linked to inflation. Please share your views about any alternative approaches to setting rates, e.g.: • Separate haulage (£/lift) plus gate fee (£/t), • Combined all-inclusive rate, • Flat rate for all HWRCs within a Lot, • Fuel-Cost adjustment payments.	

No.	Question	Response
10	Please provide an indicative percentage (%) breakdown of your anticipated costs associated with: • Haulage/Transport, • Recycling/Treatment, • Overheads/Risk/Other.	
11	Do you have any views or opinions on the anticipated 3-lot structure model. Would alternative lotting impact on your ability to tender?	
12	Would you potentially utilise sub-contractors to deliver the services?	

No.	Question	Response
13	In what ways could service resilience be strengthened, particularly during peak periods, facility downtime or disruptions, for example: • What contingency facilities are available to you, and/or, • How is fleet resilience ensured?	
14	Are there any specific issues or factors that would influence your organisation's decision to tender for a contract to deliver these services to Lancashire County Council?	

